End User/Retail Financing

Rates Effective October 1, 2026 through October 31, 2026

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	5.20%	5.78%	5.66%	6.05%	6.29%	6.65%
Customer Payment Factor (0 Advance)	0.08570	0.04422	0.03027	0.02351	0.01947	0.01688

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	6.10%	6.05%	5.81%	6.14%	6.34%
Customer Payment Factor (90 days deferred)	0.08699	0.04479	0.03063	0.02379	0.01970

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	9.52%	8.28%	7.53%	7.54%	7.53%	7.80%
Customer Payment Factor (0 Advance)	0.08769	0.04536	0.03112	0.02420	0.02005	0.01744

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	9.52%	8.28%	7.53%	7.54%	7.53%
Customer Payment Factor (90 days deferred)	0.08909	0.04598	0.03151	0.02450	0.02030

*JLG Financial offers financing on all brands/makes/models of equipment.

For Fair Market Value pricing options, please reach out to the contact below.

Contact Us Below to Get Started

PHONE: 888.346.JLGF (5543)
TEXT: 267.521.0070 | **FAX:** 717.485.6671
EMAIL: Retailfinance@jlg.com

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Powered By LEAF

Program Eligibility Requirements:
- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Promotional/subsidized finance pricing is limited to the original purchasing JLG Authorized Distributor on a transaction where the invoice is between JLG and the JLG Authorized Distributor and cannot be extended for resale.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including H&E branches), Herc Rentals, Sunbelt Rentals, and EquipmentShare

Other LEAF conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrear; 4) A min. $350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice; 6)Financing is only available in the United States and is not available in foreign countries or US territories.