End User/Retail Financing

Rates Effective March 2, 2026 through March 31, 2026

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	4.46%	5.02%	4.91%	5.31%	5.54%	5.89%
Customer Payment Factor (0 Advance)	0.08536	0.04388	0.02993	0.02317	0.01912	0.01652

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	5.36%	5.31%	5.06%	5.40%	5.61%
Customer Payment Factor (90 days deferred)	0.08654	0.04440	0.03025	0.02342	0.01933

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	8.77%	7.54%	6.78%	6.79%	6.78%	7.05%
Customer Payment Factor (0 Advance)	0.08734	0.04502	0.03078	0.02385	0.01970	0.01707

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	8.77%	7.54%	6.78%	6.79%	6.78%
Customer Payment Factor (90 days deferred)	0.08863	0.04559	0.03113	0.02412	0.01992

*JLG Financial offers financing on all brands/makes/models of equipment.

For Fair Market Value pricing options, please reach out to the contact below.

Contact Us Below to Get Started

PHONE: 888.346.JLGF (5543)
TEXT: 267.521.0070 | **FAX:** 717.485.6671
EMAIL: Retailfinance@jlg.com

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Powered By LEAF

Program Eligibility Requirements:
- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Promotional/subsidized finance pricing is limited to the original purchasing JLG Authorized Distributor on a transaction where the invoice is between JLG and the JLG Authorized Distributor and cannot be extended for resale.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not quality 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including H&E branches), Herc Rentals, Sunbelt Rentals, and EquipmentShare

Other LEAF conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrear; 4) A min. $350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice; 6)Financing is only available in the United States and is not available in foreign countries or US territories.