



End User/Retail Financing

Rates Effective January 1, 2024 through January 31, 2024

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	5.20%	5.78%	5.66%	6.05%	6.29%	6.61%
Customer Payment Factor (0 Advance)	0.08570	0.04422	0.03027	0.02351	0.01947	0.01686

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	6.10%	6.05%	5.81%	6.14%	6.36%
Customer Payment Factor (90 days deferred)	0.08699	0.04479	0.03063	0.02379	0.01971

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	9.52%	8.29%	7.53%	7.54%	7.53%	7.78%
Customer Payment Factor (0 Advance)	0.08769	0.04536	0.03112	0.02420	0.02005	0.01743

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	9.52%	8.29%	7.53%	7.54%	7.53%
Customer Payment Factor (90 days deferred)	0.08909	0.04599	0.03151	0.02450	0.02030

*JLG Financial offers financing on all brands/makes/models of equipment.

For Fair Market Value pricing options, please reach out to the contact below.

Contact Us Below to Get Started

PHONE: 888.346.JLGF (5543)
TEXT: 267.521.0070 | FAX: 717.485.6671
EMAIL: Retailfinance@jlg.com

IRC



Program Eligibility Requirements:

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Promotional/subsidized finance pricing is limited to the original purchasing JLG Authorized Distributor on a transaction where the invoice is between JLG and the JLG Authorized Distributor and cannot be extended for resale.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, Ahern Rentals, and EquipmentShare.

Other LEAF conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrear; 4) A min. \$350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice; 6) Financing is only available in the United States and is not available in foreign countries or US territories.

jlgfinancial.com