



End User/Retail Financing

Rates Effective September 1, 2023 through September 30, 2023

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	5.40%	5.95%	5.86%	6.25%	6.49%	6.81%
Customer Payment Factor (0 Advance)	0.08579	0.04430	0.03036	0.02360	0.01956	0.01696

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	6.30%	6.25%	6.01%	6.34%	6.56%
Customer Payment Factor (90 days deferred)	0.08711	0.04490	0.03073	0.02389	0.01981

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	9.72%	8.49%	7.73%	7.74%	7.73%	7.98%
Customer Payment Factor (0 Advance)	0.08779	0.04545	0.03121	0.02429	0.02015	0.01752

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	9.72%	8.49%	7.73%	7.74%	7.73%
Customer Payment Factor (90 days deferred)	0.08921	0.04610	0.03162	0.02460	0.02041

*JLG Financial offers financing on all brands/makes/models of equipment.

For Fair Market Value pricing options, please reach out to the contact below.

Contact Us Below to Get Started

PHONE: 888.346.JLGF (5543)
 TEXT: 267.521.0070 | FAX: 717.485.6671
 EMAIL: Retailfinance@jlg.com

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Program Eligibility Requirements:

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Promotional/subsidized finance pricing is limited to the original purchasing JLG Authorized Distributor on a transaction where the invoice is between JLG and the JLG Authorized Distributor and cannot be extended for resale.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, Ahern Rentals, and EquipmentShare.

Other LEAF conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrears; 4) A min. \$350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice; 6) Financing is only available in the United States and is not available in foreign countries or US territories.

jlgfinancial.com