



## End User/Retail Financing

Rates Effective March 1, 2023 through March 31, 2023

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	4.63%	5.33%	5.35%	5.75%	6.02%	6.33%
Customer Payment Factor (0 Advance)	0.08544	0.04402	0.03013	0.02337	0.01934	0.01673

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	5.54%	5.61%	5.49%	5.82%	6.07%
Customer Payment Factor (90 days deferred)	0.08665	0.04456	0.03047	0.02363	0.01956

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	8.95%	7.85%	7.21%	7.23%	7.24%	7.51%
Customer Payment Factor (0 Advance)	0.08743	0.04516	0.03097	0.02405	0.01991	0.01729

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	8.95%	7.85%	7.21%	7.23%	7.24%
Customer Payment Factor (90 days deferred)	0.08874	0.04575	0.03135	0.02434	0.02016

\*JLG Financial offers financing on all brands/makes/models of equipment.

**For Fair Market Value pricing options, please reach out to the contact below.**

**Contact Us Below to Get Started**

**PHONE: 888.346.JLGF (5543)**  
**TEXT: 267.521.0070 | FAX: 717.485.6671**  
**EMAIL: Retailfinance@jlg.com**

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**Program Eligibility Requirements:**

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Promotional/subsidized finance pricing is limited to the original purchasing JLG Authorized Distributor on a transaction where the invoice is between JLG and the JLG Authorized Distributor and cannot be extended for resale.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, Ahern Rentals, and EquipmentShare.

Other LEAF conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrears; 4) A min. \$350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice; 6) Financing is only available in the United States and is not available in foreign countries or US territories.

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