



End User/Retail Financing

Rates Effective December 1, 2021 through December 31, 2021

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	0.00%	0.00%	2.70%	3.08%	3.34%	3.61%
Customer Payment Factor (0 Advance)	0.08333	0.04167	0.02895	0.02217	0.01812	0.01547

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	1.45%	2.35%	2.84%	3.18%	3.40%
Customer Payment Factor (90 days deferred)	0.08419	0.04286	0.02915	0.02233	0.01825

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	4.85%	4.55%	4.55%	4.55%	4.55%	4.80%
Customer Payment Factor (0 Advance)	0.08554	0.04367	0.02977	0.02283	0.01867	0.01601

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	4.85%	4.55%	4.55%	4.55%	4.55%
Customer Payment Factor (90 days deferred)	0.08623	0.04400	0.03000	0.02300	0.01881

*JLG Financial offers financing on all brands/makes/models of equipment.

For Fair Market Value pricing options, please reach out to the contact below.

Contact Us Below to Get Started

PHONE: 888.346.JLGF (5543)
 TEXT: 267.521.0070 | FAX: 717.485.6671
 EMAIL: Retailfinance@jlg.com



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Program Eligibility Requirements:

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Promotional/subsidized finance pricing is limited to the original purchasing JLG Authorized Distributor on a transaction where the invoice is between JLG and the JLG Authorized Distributor and cannot be extended for resale.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, and Ahern Rentals.

Other conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrears; 4) A min. \$350 documentation fee for transactions will apply; 5) Rates and payment factors are subject to credit and may change at any time without notice; 6) Program terms and rates are subject to change without notice.