



End User/Retail Financing

Rates Effective January 1, 2021 through January 31, 2021

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	0.00%	0.00%	2.86%	3.24%	3.50%	3.86%
Customer Payment Factor (0 Advance)	0.08333	0.04167	0.02902	0.02224	0.01819	0.01558

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	1.61%	2.48%	2.99%	3.32%	3.55%
Customer Payment Factor (90 days deferred)	0.08429	0.04293	0.02922	0.02240	0.01832

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	5.07%	4.77%	4.79%	4.85%	4.91%	5.16%
Customer Payment Factor (0 Advance)	0.08564	0.04377	0.02988	0.02296	0.01883	0.01618

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	5.07%	4.77%	4.79%	4.85%	4.91%
Customer Payment Factor (90 days deferred)	0.08636	0.04412	0.03012	0.02315	0.01898

*JLG Financial offers financing on all brands/makes/models of equipment.

For Fair Market Value pricing options, please reach out to the contact below.

Contact Us Below to Get Started

PHONE: 888.346.JLGF (5543)
 TEXT: 267.521.0070 | FAX: 717.485.6671
 EMAIL: Retailfinance@jlg.com

IRC



Program Eligibility Requirements:

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Promotional/subsidized finance pricing is limited to the original purchasing JLG Authorized Distributor on a transaction where the invoice is between JLG and the JLG Authorized Distributor and cannot be extended for resale.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non-JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, and Ahern Rentals..

Other conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrear; 4) A min. \$350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice.

jlgfinancial.com