



## End User/Retail Financing

Rates Effective September 1, 2020 through September 30, 2020

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	0.74%	2.23%	2.84%	3.17%	3.41%	3.77%
Customer Payment Factor (0 Advance)	0.08367	0.04264	0.02901	0.02221	0.01815	0.01554

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	1.63%	2.50%	2.97%	3.26%	3.46%
Customer Payment Factor (90 days deferred)	0.08430	0.04294	0.02921	0.02237	0.01828

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	5.09%	4.79%	4.77%	4.79%	4.82%	5.07%
Customer Payment Factor (0 Advance)	0.08565	0.04378	0.02987	0.02293	0.01879	0.01614

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	5.09%	4.79%	4.77%	4.79%	4.82%
Customer Payment Factor (90 days deferred)	0.08638	0.04413	0.03011	0.02312	0.01894

\*JLG Financial offers financing on all brands/makes/models of equipment.

**For Fair Market Value pricing options, please reach out to the contact below.**

Contact Us Below to Get Started

PHONE: 888.346.JLGF (5543)  
 TEXT: 267.521.0070 | FAX: 717.485.6671  
 EMAIL: Retailfinance@jlg.com

IRC



**Program Eligibility Requirements:**

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, and Ahern Rentals..

Other conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrear; 4) A min. \$350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice.

jlgfinancial.com