



## End User/Retail Financing

Rates Effective July 1, 2020 through July 31, 2020

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	1.14%	2.61%	3.22%	3.58%	3.79%	4.16%
Customer Payment Factor (0 Advance)	0.08385	0.04281	0.02918	0.02239	0.01832	0.01572

Subsidized Loan Rate Promotion (NEW JLG/SKYTRAK) - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	2.03%	2.91%	3.37%	3.65%	3.86%
Customer Payment Factor (90 days deferred)	0.08454	0.04315	0.02941	0.02256	0.01847

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - NO DEFERRAL	12	24	36	48	60	72
Customer Rate (Equal Monthly Installments)	5.99%	5.69%	5.67%	5.69%	5.72%	5.97%
Customer Payment Factor (0 Advance)	0.08606	0.04418	0.03027	0.02334	0.01920	0.01656

Non Subsidized Loan Rates for All Used JLG Equipment and Non-JLG Equipment - 90 DAY DEFERRAL	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	5.99%	5.69%	5.67%	5.69%	5.72%
Customer Payment Factor (90 days deferred)	0.08692	0.04460	0.03056	0.02357	0.01939

\*JLG Financial offers financing on all brands/makes/models of equipment.

**For Fair Market Value pricing options, please reach out to the contact below.**

**Contact Us Below to Get Started**

**PHONE: 888.346.JLGF (5543)**  
**TEXT: 267.521.0070 | FAX: 717.485.6671**  
**EMAIL: Retailfinance@jlg.com**

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**Program Eligibility Requirements:**

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, and Ahern Rentals..

Other conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrears; 4) A min. \$350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice.

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