



# End User/Retail Financing

Rates Effective March 1, 2020 through March 31, 2020

Subsidized Loan Rates for All New JLG and Skytrak Equipment	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	1.14%	2.61%	3.22%	3.58%	3.79%
Customer Payment Factor (0 Advance)	0.08385	0.04281	0.02918	0.02239	0.01832

Non Subsidized Loan Rates for All Used JLG Equipment	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	5.74%	5.44%	5.42%	5.44%	5.47%
Customer Payment Factor (0 Advance)	0.08595	0.04407	0.03016	0.02323	0.01909

Non Subsidized Loan Rates for All Non JLG Equipment (New or Used)	12	24	36	48	60
Customer Rate (Equal Monthly Installments)	5.99%	5.69%	5.67%	5.69%	5.72%
Customer Payment Factor (0 Advance)	0.08606	0.04418	0.03027	0.02334	0.01920

\*JLG Financial offers financing on all brands/makes/models of equipment.

**For Fair Market Value pricing options, please reach out to the contact below.**

### Contact Us Below to Get Started

**PHONE: 888.346.JLGF (5543)**  
**TEXT: 267.521.0070 | FAX: 717.485.6671**  
**EMAIL: Retailfinance@jlg.com**



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#### Program Eligibility Requirements:

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not qualify 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.
- Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, and Ahern Rentals..

Other conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrear; 4) A min. \$350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice.