# End User/Retail Financing

Rates Effective February 1, 2020 through February 29, 2020

| Subsidized Loan Rates for All New JLG and Skytrak Equipment | 12 | 24 | 36 | 48 | 60 |
|---|---|---|---|---|---|
| Customer Rate (Equal Monthly Installments) | 1.14% | 2.61% | 3.22% | 3.58% | 3.79% |
| Customer Payment Factor (0 Advance) | 0.08385 | 0.04281 | 0.02918 | 0.02239 | 0.01832 |

| Non Subsidized Loan Rates for All Used JLG Equipment | 12 | 24 | 36 | 48 | 60 |
|---|---|---|---|---|---|
| Customer Rate (Equal Monthly Installments) | 5.74% | 5.44% | 5.42% | 5.44% | 5.47% |
| Customer Payment Factor (0 Advance) | 0.08595 | 0.04407 | 0.03016 | 0.02323 | 0.01909 |

| Non Subsidized Loan Rates for All Non JLG Equipment (New or Used) | 12 | 24 | 36 | 48 | 60 |
|---|---|---|---|---|---|
| Customer Rate (Equal Monthly Installments) | 5.99% | 5.69% | 5.67% | 5.69% | 5.72% |
| Customer Payment Factor (0 Advance) | 0.08606 | 0.04418 | 0.03027 | 0.02334 | 0.01920 |

*JLG Financial offers financing on all brands/makes/models of equipment.

***For Fair Market Value pricing options, please reach out to the contact below.***

## Contact Us Below to Get Started

**PHONE: 888.346.JLGF (5543)**
**TEXT:** 267.521.0070 | **FAX:** 717.485.6671
**EMAIL:** Retailfinance@jlg.com

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**Program Eligibility Requirements:**

• This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.

• Subsidized program valid on 1) all new telehandler and aerial work platform models branded as JLG and Skytrak. Triple-L trailers and RS Carriers do not quality 2) shipped directly from factory, distributors stock, or rental units purchased up to 1 year from the original invoice date from JLG, and 3) less than 100 hours on the unit. JLG will not subsidize any documentation fees. Subsidy eligibility & qualification is wholly at the discretion of JLG. All subsidized rates cannot be used in conjunction with dealer points.

• Any and all JLG distributors can use the non-subsidized new and used non JLG equipment rates, however, the following distributors do not qualify for the subsidized: United Rentals (including BlueLine Rental branches), Herc Rentals, Sunbelt Rentals, H&E Equipment Services, and Ahern Rentals..

Other conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrear; 4) A min. $350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice.