End User/Retail Financing

Rates Effective June 1, 2019 through June 30, 2019

Fair Market Value Lease Rates

New Telehandlers (JLG, Skytrak, or CAT)	24	36	48	60	72
JLG, Skytrak, or CAT Telehandler - Customer Payment Factor	0.02453	0.01880	0.01590	0.01384	0.01260

New Aerial Work Platforms (JLG)	24	36	48	60	72
Straight/Articulating/Electric/Towable/Crawler - Customer Payment Factor	0.02610	0.02059	0.01665	0.01457	0.01330
Vertical Mast/MVL/MSP/Liftpod - Customer Payment Factor	0.02610	0.02059	0.01665	0.01457	0.01330

New Scissor Lifts (JLG)	24	36	48	60	72
Electric/R Series - Customer Payment Factor	0.02531	0.02059	0.01665	0.01457	0.01330
LE/RT/MRT - Customer Payment Factor	0.02610	0.02059	0.01665	0.01457	0.01330

Other Equipment / Manufacturer
Please contact us for FMV pricing

Contact Us Below to Get Started

PHONE: 888.346.JLGF (5543)
TEXT: 267.521.0070 | FAX: 717.485.6671
EMAIL: Retailfinance@jlg.com

Program Eligibility Requirements:

Rate factors displayed above are valid for transactions meeting the following guidelines. All other Fair Market Value applications will be subject to custom pricing.

- This program is offered only for end user or retail transactions. Distributor rental fleet transactions will not be honored.
- FMV Lease Payment Factors will be based on equipment being used less than 500 hours per year in a normal clean, application.
- FMV Lease Payment Factors may only be used on new equipment.
- FMV rate card pricing is only valid on transactions up to 250k.

Other conditions: 1) All transactions are subject to credit approval by LEAF Commercial Capital, Inc.; 2) Credit approval is good for 90 days, rates are good for 30 days after credit approval; 3) Payment factors in arrear; 4) A min. $350 documentation fee for transactions will apply; 4) Rates and payment factors are subject to credit and may change at any time without notice; 5) Program terms and rates are subject to change without notice.